

Message Text

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PAGE 01 DURBAN 00355 090236Z

11

ACTION COME-00

INFO OCT-01 AF-04 NEA-06 ISO-00 EB-03 CIAE-00 INR-10

NSAE-00 RSC-01 SY-02 EUR-10 PPT-01 SCA-01 EA-07 DRC-01

/047 W

----- 048380

R 081340Z OCT 74

FM AMCONSUL DURBAN

TO AMEMBASSY LAGOS

AMCONSUL JOHANNESBURG

INFO SECSTATE WASHDC 1816

AMEMBASSY BONN

AMEMBASSY PRETORIA

AMCONSUL CAPE TOWN

AMEMBASSY CAIRO

AMEMBASSY TEHRAN

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CAPE TOWN ALSO FOR EMBASSY

E.O. 11652: N/A

TAGS: BBAK,SF,GW,NI

SUBJ: US BUSINESSMAN JAMES RYAN

REF: (A) LAGOS 9163 (NOTAL) (B) JOBURG SAVACALL NO 1, OCT 7 (NOTAL)

1. ACCORDING MANAGING DIRECTOR OF HULSAKANE LTD., HULETTS
SUBSIDIARY, WHICH MANUFACTURES BAGASSE PRESSBOARD, JAMES RYAN,
WHO DESCRIBES HIMSELF AS OIL BROKER, HAS BEEN IN CONTACT
WITH THEIR COMPANY DURING PAST FIVE MONTHS TO ARRANGE DEAL TO
BARTER PETROLEUM FOR PRESSBOARD TO BUILD PREFAB HOUSES IN
IRAN AND EGYPT. RYAN APPROACHED HULSAKANE THROUGH SOUTH
AFRICAN GOVERNMENT TRADE PROMOTION OFFICIALS WHO ARE
ENCOURAGING DEAL. THERE HAS BEEN HIGH LEVEL SAG INTEREST
SHOWN. HOWEVER TO DATE NO TRANSACTIONS HAVE TAKEN PLACE
AND RYAN HAS NEITHER BOUGHT NOR SOLD ANY GOODS FROM HULETTS
OR HULSAKANE AND DOES NOT HAVE LINE OF CREDIT FROM THE S.A.

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GOVT.

2. RYAN IS DESCRIBED AS FLAMBOYANT CHARACTER WHO SOMETIMES
DRESSES IN ARAB GARB TO PROVE HIS MID-EAST OIL CONNECTIONS.
HE ALSO CLAIMS TO BE MAN WHO SOLD BOEINGS TO THE PRC.
HULSAKANE CANNOT VOUCH FOR RYAN AND PLANS TO DEAL WITH HIM
IN CONSERVATIVE BUSINESSLIKE MANNER. CONSULATE GENERAL HAS
NO PERSONAL KNOWLEDGE OF RYAN.
HOLMES

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Message Attributes

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